

JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$150K)

The service or material listed on N61603/S/REC001F2 is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: EXACOM, INC.  
Manufacturer POC & phone nr. 99 AIRPORT ROAD  
Mfr. Address: CONCORD, NH 03301  
PHONE: (603) 228-0706

Dealer / Rep EXACOM, INC.  
MR. JERRY BLANCHARD

Dealer / Rep address / phone nr. EXACOM, INC  
99 AIRPORT ROAD  
CONCORD, NH 03301  
PHONE: (603) 228-0706

XX Description of the item or service required, the estimated cost, and required delivery date.

To purchase one (1) Hindsight-G2/Dell T620 Multi-Media Logging Recorder that is equipped with storage to support recording of analog, digital, VoIP, RoIP and Video for NG911 and APCO P25-ISSI/CSSI). NG911/P25 Ready: Audio, Video and Data Recording in One Recorder. Two-day installation and training of dispatch personnel. This request is for the Local Dispatch Center (LDC)

XX Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The EXACOM Logging Recorders are an critical part of the Emergency Communication Center (ECC) E911 support process. EXACOM installed existing logging recording systems in eight (8) dispatch centers within MIDLANT which are covered under an annual maintenance contract (N00189-13-P-0835).

XX The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

XX The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

XX These are "direct replacements" parts/components for existing equipment.

Other Information to support a sole-source buy:

This is the same type logging recorder currently maintained at eight (8) local dispatch centers within MIDLANT's AOR.

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.



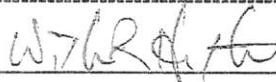
Signature CHARLES A. SMITH

Title Management Analyst

Activity CNRMA EM (N37)

Date 9-April-2015

Contracting Officer Signature



Date

6/3/2015

SAP Sole Source

BRAND NAME